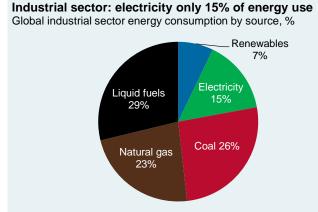


[1] Decarbonizing the industrial sector

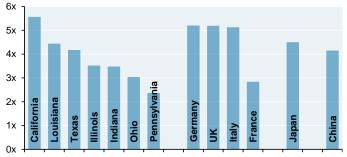
So far, de-carbonization has been achieved primarily via renewable electricity generation; de-carbonization of industrial and transport energy use has been much slower. Last year, we discussed de-carbonization of transport through electric vehicles. This year, we look at de-carbonization of the industrial sector, which is the largest global user of energy. This would require **two distinct steps**: substitution of electricity for direct thermal heat and pressure, and much greater renewable penetration on the grid. Some background:

- The industrial sector uses fossil fuels for oil refining and the manufacture of chemicals, iron, steel, paper and food, which collectively form the backbone of modern society. Fossil fuels are used as raw material inputs, and to supply high-temperature heat and pressure (see tables and next page for examples)
- Only 15% of industrial energy use is derived from electricity; the rest is mostly direct fossil fuel use for heat and pressure. Why isn't electricity used more widely? It's *feasible* for things like paper, glass, cement and non-ferrous metals⁶. However, as shown in the 3rd chart, the cost of electricity for industrial users is 3x-5x higher per unit of energy than natural gas. Such a switch would also require large capacity investments in new power generation. Even if such costs were borne, in countries like Germany and China, coal represents such a large share of electricity generation that substituting electricity for natural gas could currently *increase* emissions rather than reduce them

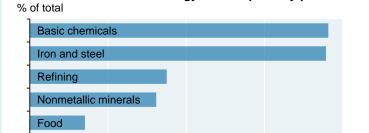


Source: Energy Information Administration. 2017.

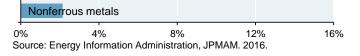
Electricity is 3x-5x more expensive than natural gas Ratio of electricity price to natural gas price for industrial users per MJ of energy



Source: EIA, Eurostat, IAEE, CEIC, IFPEN, JPMAM. 2018. The 7 US states shown are the largest industrial users of US primary energy.



Global industrial sector energy consumption by product



Industrial use of fossil fuels as raw materials

Paper

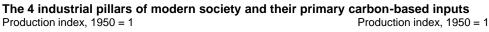
Metallurgical coke	\implies	Pig (cast) iron smelting (carbon source), which eventually
		becomes steel
Methane	\implies	Synthesis of ammonia
		(hydrogen source), mostly
		used for fertilizing crops
Methane, naphtha	\longrightarrow	Synthesis of plastics (sources
and ethane		of monomers)
Heavy petroleum products	\implies	Production of carbon black
		(rubber filler), used in tires &
		other industrial products
Industrial use of fossil fuels to generate process heat		
Construction materials (cement, bricks, tiles, glass, kiln-dried timber)		
Production of petrochemicals, synthesis of plastics, food/beverage		
Smelting of iron ores in blast furnaces		

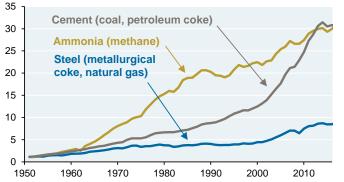
⁶ A theoretical 2018 paper from the Wupperstal Institute in Germany estimated that **in the absence of cost considerations**, 100% of German industrial steam use could be replaced with electricity, and that 25% of industrial fuel use could be displaced with electricity as well.

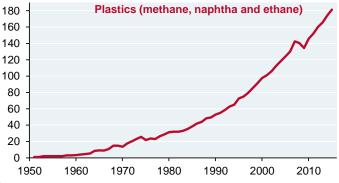


Here's some history on the four industrial pillars of modern society: cement, steel, ammonia and

plastics. While their production growth has slowed in the last 2 years due slower growth in China, the IEA expects consumption of all 4 to rise by 2050 (cement by 12%, steel by 30%, ammonia by 60% and plastics by 150%). On the importance of ammonia: only half of the world's population could be sustained without it, given its critical role in the food supply as an input into fertilizer⁷.

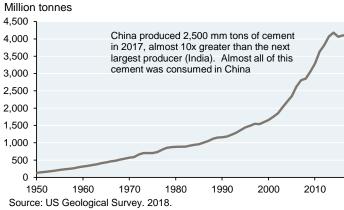






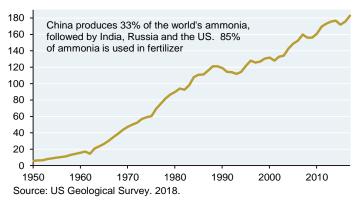
Source: US Geological Survey, Science Advances, World Steel Association. 2018.

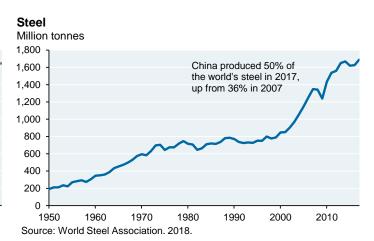
Cement





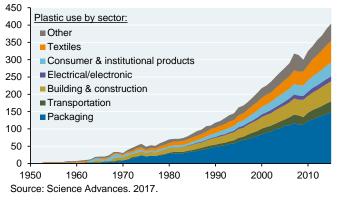












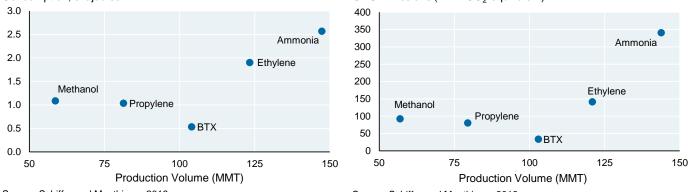
⁷ Between 40% and 70% of ammonia (reactive nitrogen) applied in fertilizer is **lost** globally due to leaching, erosion or de-nitrification. Minimizing usage losses is just as important to de-carbonization goals as fuel substitution or other changes in the ammonia production process.



The production of **ammonia** and other chemical compounds requires a lot of energy, and creates a lot of greenhouse gas emissions (GHG), making them interesting candidates for de-carbonization.

Energy consumption and production for major chemicals GHG emissions and production for major chemicals Consumption, exajoules

GHG Emissions (MMT CO₂-equivalent)



Source: Schiffer and Manthiram. 2018.

Source: Schiffer and Manthiram. 2018.

Ammonia is produced via a **thermochemical** reaction which combines nitrogen and hydrogen. Its carbon intensity results from production of these inputs: nitrogen separation from air consumes large amounts of electrical power, and hydrogen production from methane⁸ consumes energy as process heat, and also emits CO₂. Additional carbon intensity results from ammonia synthesis itself, which requires temperatures of ~450°C and ~200 bars of pressure.

Energy scientists have been examining an alternative: an **electrochemical** reaction that uses nitrogen and water as inputs, and relies on electricity rather than pressure to drive the reaction. This approach could reduce GHG emissions, since hydrogen would be obtained from water rather than from steam reformation of methane, and since electricity (powered by co-located renewables) could function as the energy source needed for the reaction. Other benefits: lower temperatures at which the chemical reaction could take place, and generation of oxygen as an output rather than carbon dioxide. The problem: scientists are still searching for the best choice of materials for the necessary anode and cathode. Some experiments show promising results, but there's a big gap between lab-scale research and industrial processes; viability at scale is a key consideration.

The bottom line: partial electrification of heat and pressure is feasible but very expensive compared to the cost of direct fossil fuel use, and would require substantial investment in new renewable generation capacity in order to reduce emissions. Electrochemical production of chemical compounds like ammonia is promising, but still on the drawing board; and any new methods would need to be used in China to have much of an impact. For Green New Deal advocates: de-carbonizing industrial energy use is more easily said than done.

⁸ Hydrogen could also be obtained through electrolysis of water, but...

Only 4% of hydrogen was produced via electrolysis in 2016 (IRENA); the rest came from steam reformation • or gasification of fossil fuels. Primary obstacle: the high cost of electrolysis

A 2017 paper (International Journal of Hydrogen Energy) cited hydrogen costs that were 5x higher when obtained • via electrolysis compared to steam reformation of natural gas, assuming 10 cents per kWh for industrial electricity

A separate 2018 paper cited the need for another 75% decline in electrolyzer capital costs to \$100 per kW and • electricity costs of 1-2 cents per kWh in order for electrolysis to be cheaper than steam methane reforming as a means of obtaining hydrogen

There are demonstration plants in Europe/Japan using renewables to source hydrogen via electrolysis and provide • heat/pressure for the reaction. It remains to be seen how their capital/operating costs compare to existing plants



IMPORTANT INFORMATION

This material is for information purposes only. The views, opinions, estimates and strategies expressed herein constitutes Michael Cembalest's judgment based on current market conditions and are subject to change without notice, and may differ from those expressed by other areas of JPMorgan Chase & Co. ("JPM"). This information in no way constitutes J.P. Morgan Research and should not be treated as such.

<u>Non-Reliance:</u> Certain information contained in this material is believed to be reliable; however, JPM does not represent or warrant its accuracy, reliability or completeness, or accept any liability for any loss or damage (whether direct or indirect) arising out of the use of all or any part of this material. No representation or warranty should be made with regard to any computations, graphs, tables, diagrams or commentary in this material, which are provided for illustration/reference purposes only. JPM assumes no duty to update any information in this material in the event that such information changes. Any projected results and risks are based solely on hypothetical examples cited, and actual results and risks will vary depending on specific circumstances. Forward-looking statements should not be considered as guarantees or predictions of future events.

Nothing in this document shall be construed as giving rise to any duty of care owed to, or advisory relationship with, you or any third party. Nothing in this document shall be regarded as an offer, solicitation, recommendation or advice (whether financial, accounting, legal, tax or other) given by JPM and/or its officers or employees, irrespective of whether or not such communication was given at your request. JPM and its affiliates and employees do not provide tax, legal or accounting advice. You should consult your own tax, legal and accounting advisors before engaging in any financial transactions.

General Risks & Considerations: Any views, strategies or products discussed in this material may not be appropriate for all individuals and are subject to risks. Investors may get back less than they invested, and past performance is not a reliable indicator of future results. Asset allocation does not guarantee a profit or protect against loss. Nothing in this material should be relied upon in isolation for the purpose of making an investment decision. You are urged to consider carefully whether the services, products, asset classes (e.g. equities, fixed income, alternative investments, commodities, etc.) or strategies discussed are suitable to your needs. You must also consider the objectives, risks, charges, and expenses associated with an investment service, product or strategy prior to making an investment decision. For this and more complete information, including discussion of your goals/situation, contact your JPM representative.

JPM may hold a position for itself or our other clients which may not be consistent with the information, opinions, estimates, investment strategies or views expressed in this document. JPM or its affiliates may hold a position or act as market maker in the financial instruments of any issuer discussed herein or act as an underwriter, placement agent, advisor or lender to such issuer.

Legal Entities and Regulatory Information: In the United States, bank deposit accounts and related services, such as checking, savings and bank lending, are offered by JPMorgan Chase Bank, N.A. Member FDIC.

JPMorgan Chase Bank, N.A. and its affiliates (collectively "JPMCB") offer investment products, which may include bank managed accounts and custody, as part of its trust and fiduciary services. Other investment products and services, such as brokerage and advisory accounts, are offered through J.P. Morgan Securities LLC ("JPMS"), a member of <u>FINRA</u> and <u>SIPC</u>. Annuities are made available through Chase Insurance Agency, Inc. (CIA), a licensed insurance Agency, doing business as Chase Insurance Agency Services, Inc. in Florida. JPMCB, JPMS and CIA are affiliated companies under the common control of JPMorgan Chase & Co. Products not available in all states.

In Luxembourg this material is issued by J.P. Morgan Bank Luxembourg S.A (JPMBL), with registered office at European Bank and Business Centre, 6 route de Treves, L-2633, Senningerberg, Luxembourg, R.C.S. Luxembourg B10.958. Authorised and regulated by Commission de Surveillance du Secteur Financier (CSSF) and jointly supervised by the European Central Bank (ECB) and the CSSF. J.P. Morgan Bank Luxembourg S.A. is authorized as a credit institution in accordance with the Law of 5th April 1993. In the United Kingdom, this material is issued by J.P. Morgan Bank Luxembourg S.A- London Branch. Prior to Brexit, (Brexit meaning that the UK leaves the European Union under Article 50 of the Treaty on European Union, or, if later, loses its ability to passport financial services between the UK and the remainder of the EEA), J.P. Morgan Bank Luxembourg S.A- London Branch is subject to limited regulation by the Financial Conduct Authority and the Prudential Regulation Authority. Details about the extent of our regulation by the Financial Conduct Authority and the Prudential Regulation Authority are available from us on request. In the event of Brexit, in the UK, J.P. Morgan Bank Luxembourg S.A- London Branch is authorised by the Prudential Regulation Authority, subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. In Spain, this material is distributed by J.P. Morgan Bank Luxembourg S.A., Sucursal en España, with registered office at Paseo de la Castellana, 31, 28046 Madrid, Spain. J.P. Morgan Bank Luxembourg S.A., Sucursal en España is registered under number 1516 within the administrative registry of the Bank of Spain and supervised by the Spanish Securities Market Commission (CNMV). In Germany, this material is distributed by J.P. Morgan Bank Luxembourg S.A., Frankfurt Branch, registered office at Taunustor 1 (TaunusTurm), 60310 Frankfurt, Germany, jointly supervised by the Commission de Surveillance du Secteur Financier (CSSF) and the European Central Bank (ECB), and in certain areas also supervised by the Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin). In Italy, this material is distributed by J.P. Morgan Bank Luxembourg S.A-Milan Branch, registered office at Via Cantena Adalberto 4, Milan 20121, Italy and regulated by Bank of Italy and the Commissione Nazionale per le Società e la Borsa (CONSOB). . In addition, this material may be distributed by JPMorgan Chase Bank, N.A. ("JPMCB"), Paris branch, which is regulated by the French banking authorities Autorité de Contrôle Prudentiel et de Résolution and Autorité des Marchés Financiers or by J.P. Morgan (Suisse) SA, which is regulated in Switzerland by the Swiss Financial Market Supervisory Authority (FINMA).

In Hong Kong, this material is distributed by JPMCB, Hong Kong branch. JPMCB, Hong Kong branch is regulated by the Hong Kong Monetary Authority and the Securities and Futures Commission of Hong Kong. In Hong Kong, we will cease to use your personal data for our marketing purposes without charge if you so request. In Singapore, this material is distributed by JPMCB, Singapore branch. JPMCB, Singapore branch is regulated by the Monetary Authority of Singapore. Dealing and advisory services and discretionary investment management services are provided to you by JPMCB, Hong Kong/Singapore branch (as notified to you). Banking and custody services are provided to you by JPMCB Singapore Branch. The contents of this document have not been reviewed by any regulatory authority in Hong Kong, Singapore or any other jurisdictions. For materials which constitute product advertisement under the Securities and Futures Act and the Financial Advisers Act, this advertisement has not been reviewed by the Monetary Authority of Singapore. You are advised to exercise caution in relation to this document. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

With respect to countries in **Latin America**, the distribution of this material may be restricted in certain jurisdictions. We may offer and/or sell to you securities or other financial instruments which may not be registered under, and are not the subject of a public offering under, the securities or other financial regulatory laws of your home country. Such securities or instruments are offered and/or sold to you on a private basis only. Any communication by us to you regarding such securities or instruments, including without limitation the delivery of a prospectus, term sheet or other offering document, is not intended by us as an offer to sell or a solicitation of an offer to buy any securities or instruments in any jurisdiction in which such an offer or a solicitation is unlawful. Furthermore, such securities or instruments may be subject to certain regulatory and/or contractual restrictions on subsequent transfer by you, and you are solely responsible for ascertaining and complying with such restrictions. To the extent this content makes reference to a fund, the Fund may not be publicly offered in any Latin American country, without previous registration of such fund's securities and Exchange Commission – CVM is completely prohibited. Some products or services contained in the materials might not be currently provided by the Brazilian and Mexican platforms.

EYE ON THE MARKET • MICHAEL CEMBALEST • J.P. MORGAN ANNUAL ENERGY PAPER, MARCH 2019



J.P. Morgan Chase Bank, N.A. (JPMCBNA) (ABN 43 074 112 011/AFS Licence No: 238367) is regulated by the Australian Securities and Investment Commission and the Australian Prudential Regulation Authority. Material provided by JPMCBNA in Australia is to "wholesale clients" only. For the purposes of this paragraph the term "wholesale client" has the meaning given in section 761G of the Corporations Act 2001 (Cth). Please inform us if you are not a Wholesale Client now or if you cease to be a Wholesale Client at any time in the future. JPMS is a registered foreign company (overseas) (ARBN 109293610) incorporated in Delaware, U.S.A. Under Australian financial services licensing requirements, carrying on a financial services business in Australia requires a financial service provider, such as J.P. Morgan Securities LLC (JPMS), to hold an Australian Financial Services Licence (AFSL), unless an exemption applies. JPMS is exempt from the requirement to hold an AFSL under the Corporations Act 2001 (Cth) (Act) in respect of financial services it provides to you, and is regulated by the SEC, FINRA and CFTC under US laws, which differ from Australian laws. Material provided by JPMS in Australia is to "wholesale clients" only. The information provided in this material is not intended to be, and must not be, distributed or passed on, directly or indirectly, to any other class of persons in Australia. For the purposes of this paragraph the term "wholesale client" has the meaning given in section 761G of the Act. Please inform us immediately if you are not a Wholesale Client now or if you cease to be a Wholesale Client at any time in the future. This material has not been prepared specifically for Australian investors. It:

- may contain references to dollar amounts which are not Australian dollars;
- may contain financial information which is not prepared in accordance with Australian law or practices;
- may not address risks associated with investment in foreign currency denominated investments; and
- does not address Australian tax issues.

References in this report to "J.P. Morgan" are to JPMorgan Chase & Co., its subsidiaries and affiliates worldwide.

This material is intended for your personal use and should not be circulated to or used by any other person, or duplicated for non-personal use, without our permission. If you have any questions or no longer wish to receive these communications, please contact your J.P. Morgan representative.

© 2019 JPMorgan Chase & Co. All rights reserved.